

1. What is the difference between IP and analog?
 - a. Analog is broadcasting Signal; IP is only CCTV.
 - b. Analog image is transmitted via cable, IP send & receives data via a Network.
 - c. Analog can send & receive data from user; IP can only send data to a user.
 - d. IP is the old technology, currently being replaced by easy-to-use analog technology.

2. What is CCTV?

3. Name three of our main competitors

- a. _____
- b. _____
- c. _____

4. What is Onvif?

- a. A type of IP camera
- b. An industry forum that creates a global standard of interoperability in IP cameras
- c. One of Digital Watchdog's competitors
- d. A type of IR lens that allows for excellent images in low light

5. Complete the following analogy

ONVIF -> _____

As

_____ -> _____

FDA	Surveillance Industry	Lens	Encoding
cameras	DVR	Food & Drug Industry	Government
Diet	DEA	Health	Vaccinations